



## Ai.POS

Point of Sale

2012-07-13

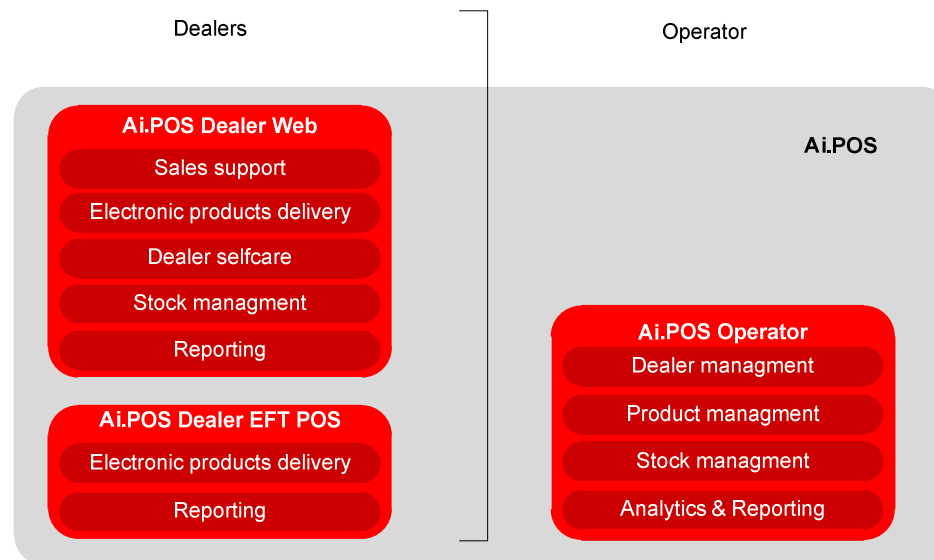


# Agenda

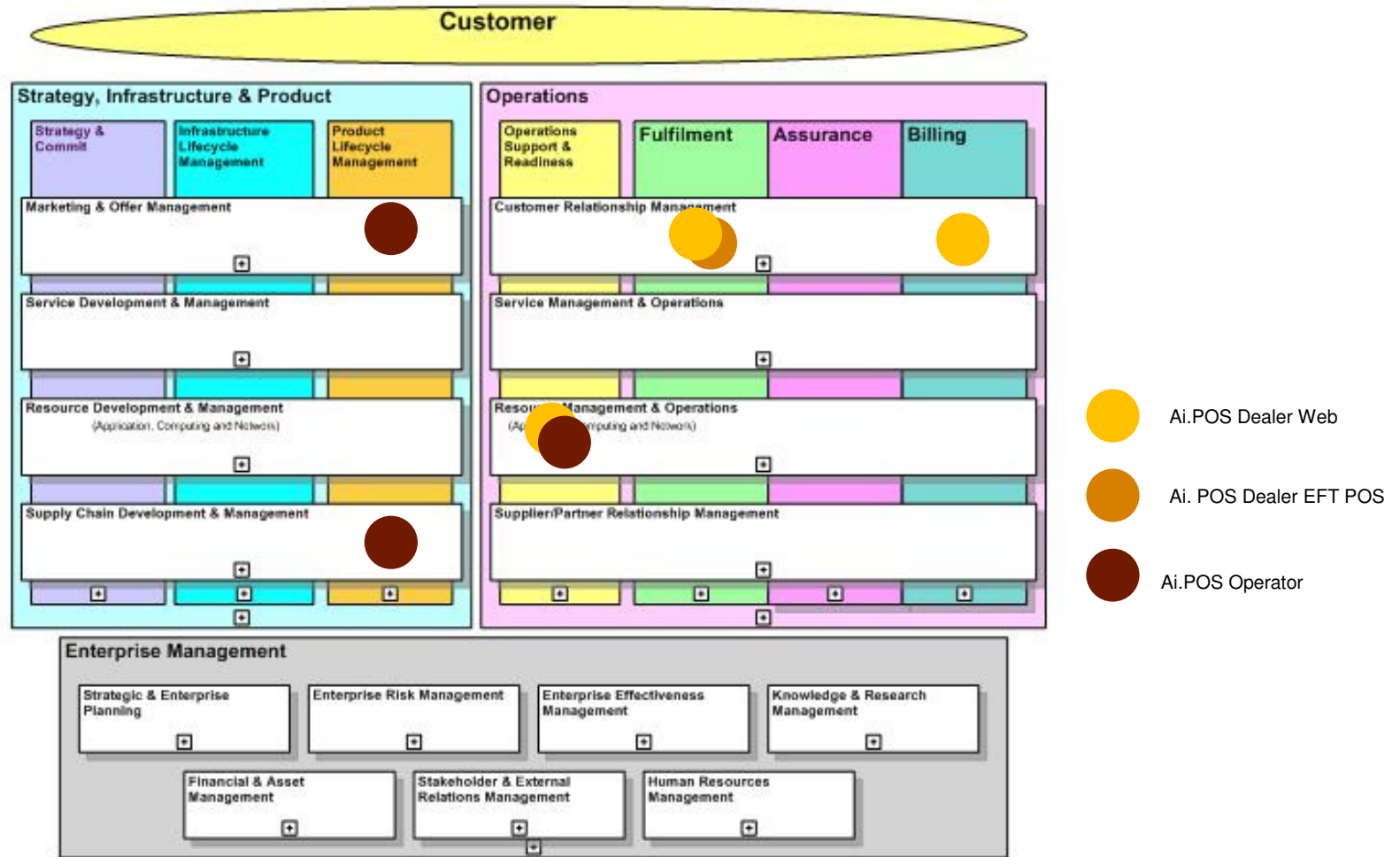
- ▣ Presentation overview
- ▣ Supported business processes
- ▣ Functionalities
- ▣ Architecture
- ▣ Integration interfaces
- ▣ Platform
- ▣ Discussion

## Supported business processes - new POS options

- ❑ **Ai.POS Dealer WEB** – is the web application used by Dealers on points of sale for execution of sales transactions and local point of sale stock management. For users with needed permissions it also provides management of the Dealer point of sale network.
- ❑ **Ai.POS Dealer EFT POS** – is the POS terminal application that enables selling of electronic products (TopUp...)
- ❑ **Ai.POS Operator** – is back-office application used by Operator for Dealer management, Product management, Stock management and reporting.



# Positioning of Ai.POS in eTOM model



# Ai.POS Dealer Web



- ❑ Sales support
    - ❑ Sales of physical and electronic products
    - ❑ Contracting
    - ❑ Changing the Package (Tariff)
    - ❑ Reconnection + Payment of Debt
    - ❑ Cash drawer (Check Money in Cash Drawer, Cash count)
  - ❑ Dealer self-care
    - ❑ Flexible dealer network (unlimited hierarchy)
    - ❑ Point of sale (add, edit, ...)
    - ❑ Sales agents (add, edit, ...)
    - ❑ Cash drawer (add, edit, ...)
  - ❑ Stock management
    - ❑ Order
    - ❑ Acceptance of Delivery
    - ❑ Check Location of articles
  - ❑ Reporting
    - ❑ User report
    - ❑ Report by cash drawer
    - ❑ All payments
    - ❑ Goods In Stock
    - ❑ Goods on way from the warehouse
- 
- ❑ The only application that a Point Of Sale needs
  - ❑ The same application for operator shops (retail) and dealers
  - ❑ Low administration level (dealers manage their points of sale and their sub dealers)
  - ❑ Built-in OLAP client (report by geography, shop, sales agent, service, product dealer, sub dealer, etc.)

## Ai.POS Dealer EFT POS

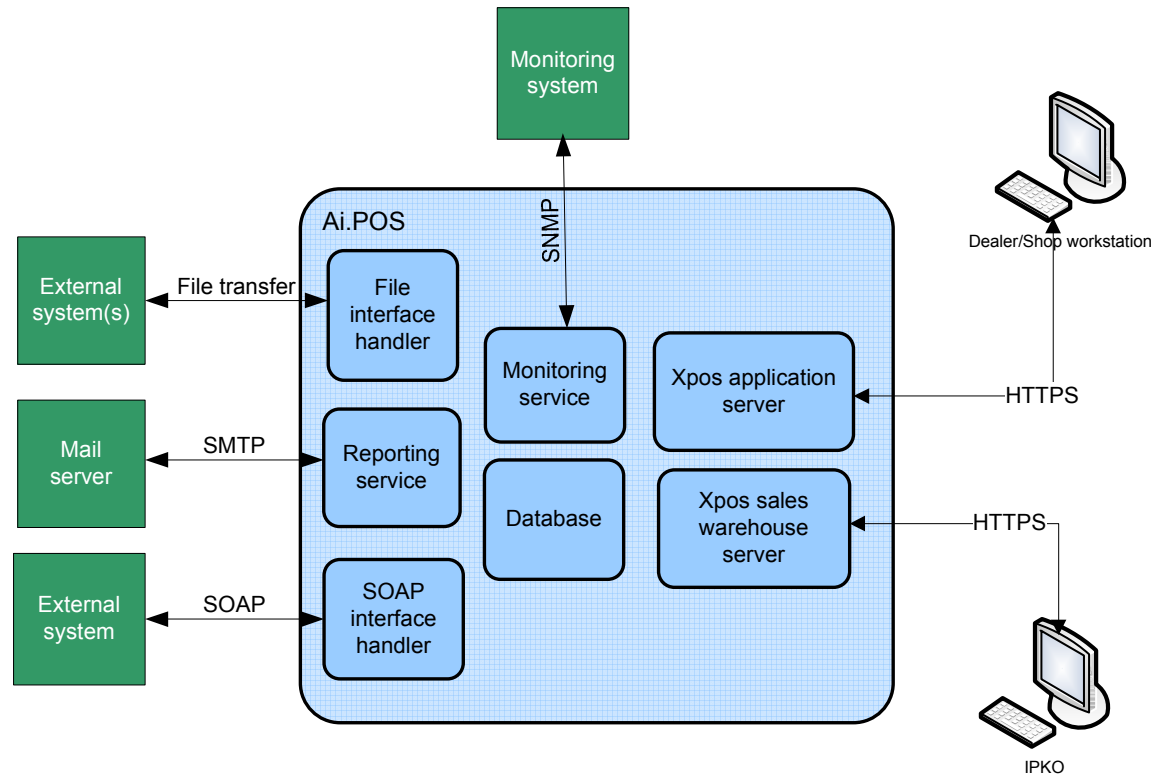


- ▣ Electronic products delivery
  - ▣ Electronic voucher
  - ▣ Top-Up
  
- ▣ Reporting
  - ▣ POS sales report
  - ▣ Sales agent sales report

# Ai.POS Operator

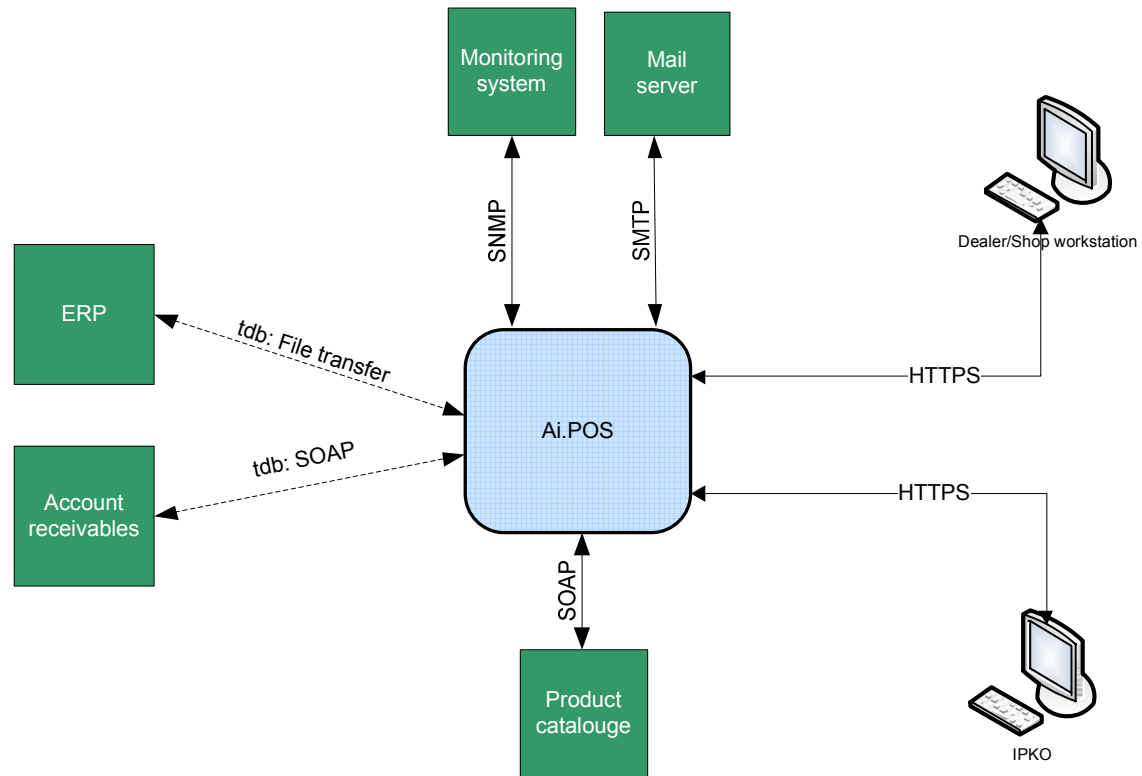
- ▣ Dealer management
  - ▣ Dealer administration
  - ▣ POS administration
  - ▣ Bank administration
  - ▣ Dealer balance management
- ▣ Stock management
  - ▣ Orders intake
  - ▣ Orders management
  - ▣ Depot administration
- ▣ Product management
  - ▣ Product administration
  - ▣ Client administration
  - ▣ Vendor administration
  - ▣ Costs administration (transport, customer, ...)
- ▣ Analytics and reporting
  - ▣ Entry, outs Report
  - ▣ Lager Listing Report
  - ▣ Entries by vendor, entries by Article Reports
  - ▣ Goods in Stock by Sales Point
  - ▣ Goods on way from warehouse
  - ▣ ...
- ▣ Synchronized product catalog
- ▣ Single place for stock management
- ▣ Possible integration with ERP system (e.g. SAP)

# Ai.POS Architecture

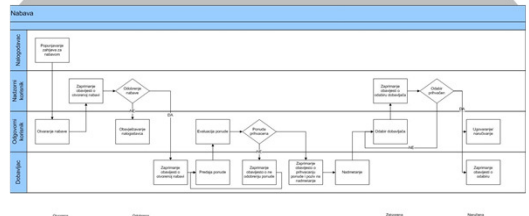
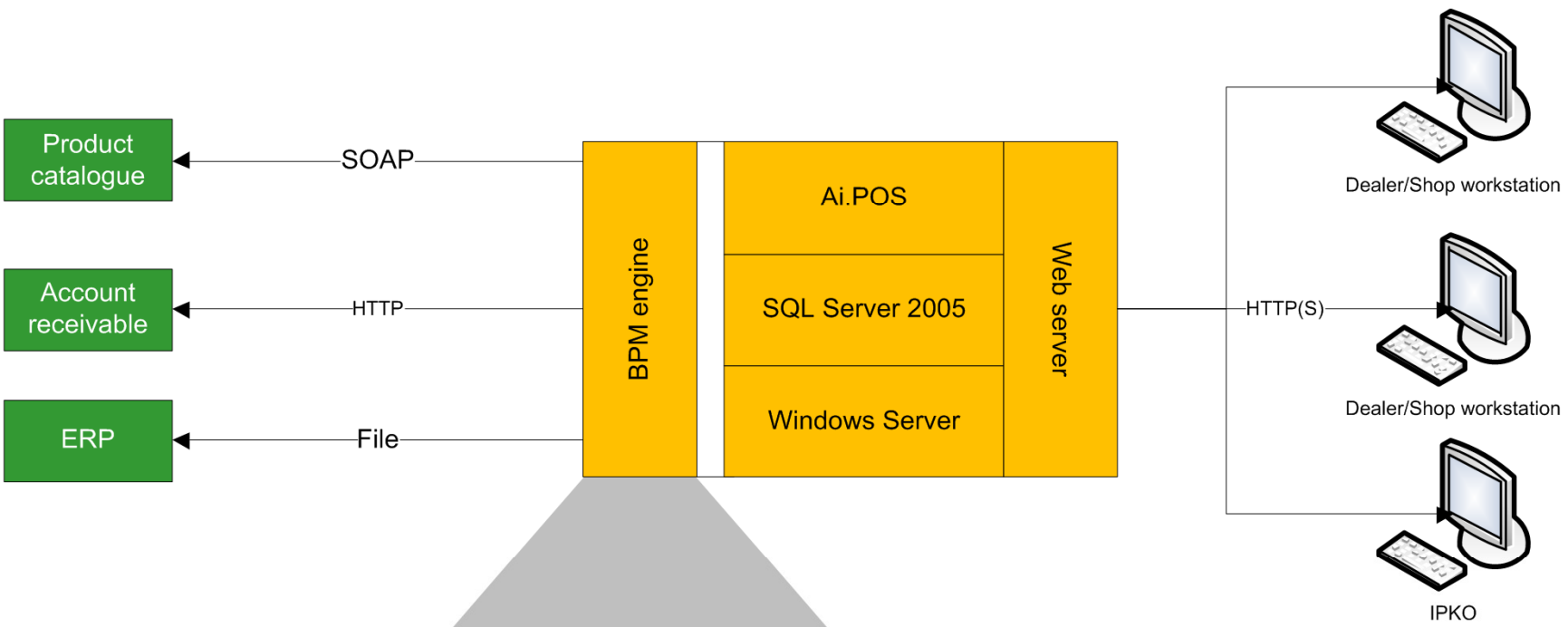




# Ai.POS Integration interfaces



# Ai.POS Platform





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